

# NINA KARELIUSSEN

Nina brings a wealth of knowledge and hands-on expertise to the Vista Consulting Team with over 25 years of personal injury law firm experience. Having worked in leading firms across Connecticut, Nina's career is marked by a deep understanding of law firm operations, team development, and the power of data-driven leadership. Her approach is rooted in collaboration and precision, helping law firms achieve measurable success through strategic and operational excellence.



## DYNAMIC AND ENGAGING SPEAKER

Nina is a compelling and relatable speaker, bringing her deep experience in law firm operations and team development to every presentation. Known for her ability to engage audiences with real-world insights and actionable takeaways, she transforms complex concepts into practical strategies that resonate with firms of all sizes. Whether addressing senior leadership or coaching team members, Nina's approachable style and passion for excellence captivate her listeners. Her presentations leave audiences inspired and equipped to drive meaningful improvements within their firms.



## TRUSTED TEAM BUILDER

A natural leader, Nina has dedicated much of her career to team development, ensuring individuals and departments work cohesively toward shared objectives. Her work as a Director of Legal Operations prior to joining Vista showcased her talent for coaching emerging leaders and providing staff training programs that drive performance. She excels at fostering accountability, trust, and growth in team dynamics, ensuring firms operate with clarity and purpose. Whether coaching staff or collaborating with senior leadership, Nina creates environments where teams thrive.



## COMMITTED TO CLIENT SUCCESS

Nina's philosophy centers on building success from the ground up. She believes in the power of refining processes, empowering staff, and creating seamless interdepartmental collaboration. Her hands-on approach ensures that client firms are equipped not just to manage challenges but to excel far beyond them. She is a dynamic force at Vista, helping firms discover opportunities for growth and achieve their greatest potential.

# PRESENTATION TOPICS

- Intake Processes and Client Experience
- Maximizing Your Case Management System
- Data Integrity and Reporting
- Working Within Different Case Management Models
- Establishing Well-Defined Process and Procedures
- Cross Departmental Collaboration
- Time and Task Management
- Establishing New Hire and Supplemental Training
- Performance Improvement Plan Execution
- Staff Growth and Future Leader Expansion
- Culture Development



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