

# TIM MCKEY

Tim McKey co-founded Vista Consulting in 2009 with a clear mission: to help plaintiff law firms unlock their full potential. With decades of CPA experience at local, regional, and national levels, Tim brings a wealth of expertise to the table. Yet, it is his passion for consulting that truly sets him apart. Through his prior consultancy practice, he has guided countless business owners toward defining and achieving success professionally and personally.



## VISIONARY LEADER

Under Tim's leadership, Vista Consulting continues to grow and evolve, setting new standards for consulting in the legal industry. As the strategic visionary behind Vista, Tim's leadership has been instrumental in developing a team of consultants who take a holistic approach to client engagements. His focus on creating realistic visions for law firms, coupled with strategic planning to achieve those visions, ensures that firm owners can design the lifestyle they desire while maintaining robust operational and financial health.



## EXPERT IN MANAGEMENT AND FINANCIAL SYSTEMS

Tim's forte lies in developing sound management philosophies and implementing the systems and processes that support outstanding management practices. He assists clients with reviewing firm tax entity structures, conducting accounting systems analyses, and enhancing financial reporting. His technical prowess is matched by his ability to simplify complex business concepts, often leading to those "light bulb" moments he affectionately calls BFOs (Blinding Flashes of the Obvious).



## DYNAMIC SPEAKER AND MENTOR

Tim is a dynamic speaker and mentor who inspires business leaders to reach new heights. Whether at conferences, legal events, webinars, or podcasts, Tim engages audiences with his insightful and approachable style. His presentations are known for their practical, actionable advice, delivered with a touch of humor and a deep understanding of the legal industry's unique challenges.

# PRESENTATION TOPICS

- The Characteristics of Top Performing Plaintiff Law Firms
- Intake Best Practices
- Case Management Best Practices
- Self-Awareness/ Emotional Intelligence
- Leadership
- Better Decision Making
- Advantages of Proactivity
- Developing a Firm
- Vision and Cultivating the Desired Culture
- The Four Ways to Grow Your Plaintiff Firm



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